



LATIN AMERICA TRADE AND ECONOMIC FORUM

THURSDAY OCTOBER 12TH, 2017
RUSTY PELICAN, MIAMI, FL



7:00am



REGISTRATION OPEN

7:30

8:30am



CONTINENTAL BREAKFAST

8:30

9:00am

WELCOME & OPENING REMARKS

David Schwartz, President & CEO, FIBA

Hernan Mayo, Chairman, Trade Finance Committee FIBA

9:00

10:00am

ECONOMIC REGIONAL OVERVIEW: KEY ECONOMIC,
FINANCIAL AND LEGAL ISSUES

Economic overview will focus on the sustainability of the regional recovery in the principal markets; the impact of the U.S. economy & trade policies on the LAC region; and the direction of regional financial and trade flows.

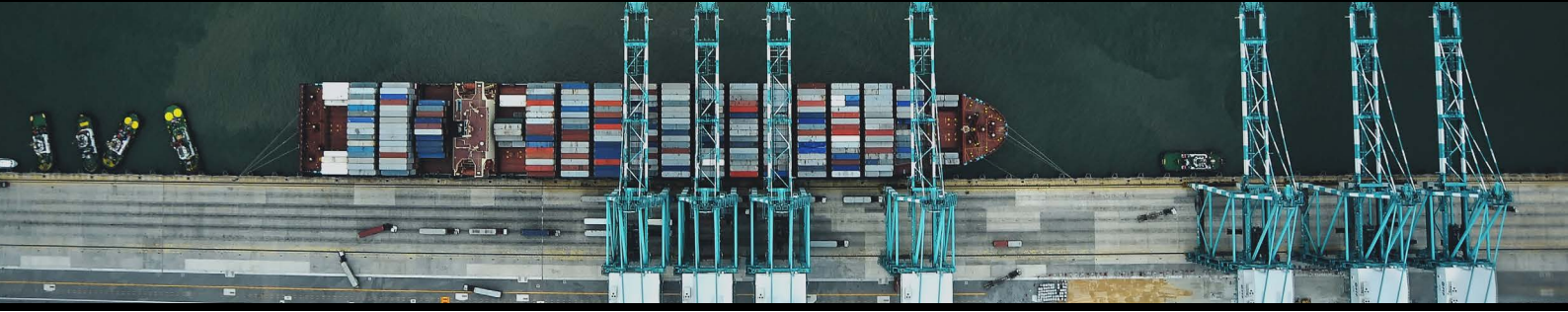
Legal overview will address the current legal developments in certain jurisdictions that affect trade, finance and business from the U.S. to the LAC region.

MODERATOR

Manuel Lasaga, StratInfo and Florida International University

SPEAKERS

Patricia Hernandez, Partner, Avila Rodriguez Hernandez Mena & Ferri LLP



10:00
11:00am

MULTINATIONAL ROUNDTABLE

This panel will discuss the outlook of the Latin America Region from business development perspective. In addition, they will discuss the challenges and advantages of running a regional business from Miami.

MODERATOR

Astrid E. Escobar, Officer, Treasury F&S Advisor, Bank of America, Merrill Lynch

SPEAKERS

Ken Roberts, President/CEO, World City

Jose Rolon, Sales Director, Prime Interway

Patrick Peters-Buhler, Group CFO at Grupo Phoenix

11:00
11:15am



COFFEE BREAK

11:15
1:00pm

GOING GLOBAL: PRESENTED BY THE ITC INTERNATIONAL TRADE CONSORTIUM OF MIAMI DADE

This workshop session will cover: tips for exporting and importing with success, legal considerations and regulatory compliance, payment methods, resources for trade for small business entities, and microfinance solutions for trade.

MODERATOR

Manuel J. Gonzalez, Chief, Miami-Dade County, Economic Development & International Trade

SPEAKERS

Lenny Feldman, Esq., Sandler, Travis & Rosenberg, P.A. and ITC Board of Directors

Daisy Ramos-Winfield, Executive Vice President, Florida Export Finance Corporation (FEFC)

Mary Hernandez, Regional Director, Small Business Administration

Stephany Rojo, Senior Loan Consultant, Accion East

1:00
2:00pm



LUNCH PRESENTATION

2:00
3:00pm

FOREIGN TRADE PANEL

This panel discussion will cover: new trends in logistics, changes and challenges during the current administration, export trends and expectations, and Florida as an exit-entry port in LATAM.

MODERATOR

Othman Gamero, Managing Partner, Galley Financia

SPEAKERS

Carlos Herrera, COO, Aeropost

Alex Tomadin, VP and MD UNIFIBER

Roberto Rivera, Controller Algon Corporation, Stoneline Group LLC Controller, Vice president Marketing and Sales Amedco Corporation

3:00
4:00pm

FINANCIAL INSTITUTIONS PANEL

Senior regional managers from international banks will discuss their perspectives on Latin America for 2017-2018 with a focus on Opportunities (Business Continuity, Areas of Focus) and Challenges (Economic, Political and Regulatory).

MODERATOR

Luiz Cuoto, Managing Director, Bank of America Merrill Lynch

SPEAKERS

John Rodriguez, FIG Director, Banks and Multi Lateral Agencies, Latin America and Caribbean at Barclays Bank Plc Miami

Ariel Marin, Regional Manager Latin America & The Caribbean, CBGG, Wells Fargo

Ana Kube, Managing Director Regional Trade and Product Management Executive, Global Treasury Solutions-Latin America & Caribbean, Bank of America Merrill Lynch

4:00
5:00pm

INNOVATIONS IN TRADE PANEL

Whether a global corporation or a startup, FinTechs are providing innovation to banks, allowing them to service their corporate clients in new ways. During the day's last panel, we'll hear from trade finance innovators on their latest approaches to trade business.

MODERATOR

Hernan Mayol, Chairman, Trade Finance Committee FIBA

SPEAKERS

Aarti Rao, Managing Director, LiquidX

Chris Principe, CEO at FinFuture, Ltd

